

**Question:** Could you please provide clarification on what types of firms are suitable to be a non-affiliated business reference? Can these include vendors, suppliers, banks, etc?

**Response:** A non-affiliated business reference is an entity that is not:

- 1) part of the organization of the proposer;
- 2) part of the organization of the proposer's parent entity (if any);
- 3) part of the organization of any entity related to the proposer.

Vendors, suppliers, banks etc. are acceptable business references provided they do not fall into one of the above categories.

**Question:** What does the State intend on doing with current agreements?

**Response:** The State's current concession offering is for provision of free WiFi at the airports. As the existing paid WiFi concessions at HNL and OGG are operating on a month-to-month agreement, which may be terminated by either party with 30-days written notice, the State will likely not take any action with regard to the concessions at HNL and/or OGG until it receives sufficient evidence to determine the impact of the free WiFi concession on the existing concessions.